

NTICN September 2009 news

A monthly publication for NT Business and Industry

For more information on articles contained in this newsletter contact the NT Industry Capability Network:

WELCOME

The combined SEAAOC (South East Asia Australia Offshore Conference) and Mining the Territory conventions have only reinforced the bright future for the Territory.

With companies prepared to openly state their intentions, it is easy to see ourselves on an unstoppable train. Time frames will change as influences beyond our control occur, but fundamentally busy times lay ahead.

The NTICN is well aware of visits by large Australian and overseas companies who are assessing the activity levels, and some have already taken steps to establish a base, either by acquisition or on a small scale 'reconnaissance' basis.

One of the strong points being made is the non-compromised view of Quality Assurance with an emphasis on OH&S standards. It's not as if local companies haven't been aware of this previously, but are the endorsements currently in place sufficient to satisfy a multinational's requirements? I'd strongly suggest you challenge your respective industry association to be in a position to answer the question.

The stimulus packages and housing projects are keeping the construction industry busy at present, our mining sector is still active, offshore service and supply is healthy and Defence continues to be an important source of work opportunities in the Territory.

The big project work in our key sectors we hear about regularly is still in various stages of preplanning but seemingly on track. Providing project updates can be quite repetitive at this stage but beware the dam wall.

KEVIN PETERS,
GENERAL MANAGER

PROJECT GATEWAY

Project Gateway is becoming more prominent throughout industry and we can see a consistent number of project registrations and new supplier profiles coming through on a daily basis, which is fantastic.

The automatic project notifications that registered suppliers receive, to invite them to interact with the projects on the system, were introduced last week and have been received well. These notifications have been designed to become the 'communication highway' between project managers and suppliers through the life of all projects managed on Project Gateway including NT projects; SIHIP, INPEX's Ichthys gas development project, Minemakers Wonarah Phosphate mine and the Building the Education Revolution stimulus package.

The minor bugs that were experienced by some suppliers in the early days of Project Gateway have now been alleviated and the system seems to be running smoothly with no major hiccups.

In relation to the INPEX gas development project, NTICN wants to ensure that all NT companies are aware that:

- Project Gateway will be the **main** tool for supplier opportunities on the Ichthys project including both the onshore and offshore work packages. If you are NOT registered, you will not receive notifications when new work packages are released.
- NTICN and the Project Gateway database are the **main** source for Australian suppliers for the Ichthys project, and
- INPEX has a **very** heavy focus on Health and Safety and Indigenous involvement on the project.

We will be advising companies to start seriously assessing and reviewing their Health and Safety policies and procedures and quality measures in preparation for the project tendering period if NT companies want to be considered.

The majority of companies on the NTICN database now have on-line access to their profile and are regularly logging in to update their details, so if you are not already utilising this feature or are unsure who in your company has access to your supplier profile, [we urge you to contact our office for assistance.](#)

WE NEED YOU TO UPDATE YOUR PROFILE DETAILS AS WE DO NOT PASS ON OUTDATED INFORMATION

In relation to the SIHIP project, please ensure you revisit the Profile tab on your supplier resume to include detailed information in the Regional and Remote fields.

Companies need to expand in this section about locations they have undertaken work in, allowing NTICN to identify companies that work or are willing to work in Regional and Remote areas

Please also ensure you complete the detailed descriptions and value details of the NT CAL accreditation field if your company holds current accreditation.

TENDERING

NT Government tendering advertising requirements have changed.

Territory Businesses need to be aware that stimulus tenders up to \$200,000 are not necessarily going to be advertised in the newspaper, and may only be listed on the Government Tenders Online website for up to four days.

Keep your eye on Tenders Online www.notes.nt.gov.au/Tender.nsf/Main?OpenForm&Current on a daily basis to ensure you don't miss out.

CONTACT US

Main Tel +61 8 8922 9422
National Tel 1300 961 139
Facsimile +61 8 8922 9430
Main Email info-nt@nticn.com.au
Websites www.nticn.com.au
www.projectgateway.com.au

PROJECTS

ConocoPhillips Darwin LNG

Not much to report on ConocoPhillips in regards to additional trains, however, there is considerable activity underway in preparation for next year's shutdown.

Mention should be made of the recent 'LNG Shows', presented by ConocoPhillips and aimed at demonstrating "Why LNG is one of the safest, most reliable and cleanest sources of energy". Props included balloons, a beachball, a canister of real LNG and a goldfish.

In brief, it was a fun look at the properties of LNG, cleverly dispelling some misconceptions such as LNG tankers exploding when exposed to extreme heat. For more information go to www.darwinlng.com.au.

ENI Blacktip project

The Black Tip Project continues to move forward with the Onshore stage 1 making progress and the Offshore construction stage now complete with initial gas starting to flow.

The Hudson Creek site continues to be busy with both Monadelphous yards a hive of activity. A number of very large modules are still being completed with a plan in place to have these on site at Wadeye within the next few months.

INPEX

The Ichthys LNG Project Front End Engineering and Design work has been continuing, with INPEX and their onshore contractors starting to utilise the services of several local contractors and suppliers.

These services are within INPEX's stated investigation activity including such things as geotechnical work, access road works at the Blaydin Point site and near shore harbor investigation drilling.

A draft preliminary layout has also now been released for the INPEX Accommodation Village. While more than 2,000 personnel are likely to be accommodated at the Village at the peak of construction, fewer will be required initially.

PROJECTS

OM Holdings – Bootu Creek

A new haulage road has been built to allow for product to be transported from the new mineral site to the new materials processing plant which is currently being constructed and expected to be completed by years end. A handful of NT businesses have been successful in being involved in this new expansion.

As announced at SEAAOC by Mark Lang of OM Manganese, the road haulage contract of bulk material will be tendered in November this year.

Emmerson Resources

Exploration is still proceeding in the Tennant Creek tenements with NTICN regularly receiving enquiries from Emmerson Resources.

Vista Gold – Mt Todd

A recent visit to Mt Todd has resulted in addition enquiries being received for local business involvement in their operations.

SIHIP

The NT communities of Maningrida, Gunbalanya and Wadeye have signed 40-year leases which will allow housing work to begin across the three communities.

Under SIHIP, 105 new houses will be built in Wadeye, 109 houses in Maningrida and 62 in Gunbalanya.

In addition, the alliance partners will assess existing housing to determine the complete package of works for these communities including refurbishments and rebuilds.

Work on refurbishments will start by the end of this year and construction of new houses will commence in the 2010 dry season.

With the signing of the leases, Maningrida, Gunbalanya and Wadeye will now join communities on the Tiwi Islands, Groote Eylandt, Bickerton Island and the Tennant Creek town camps where leases have been signed and work under SIHIP is underway.

STIMULUS

Update on the National School Pride (NSP) element of the BER program:

The total program value for NT public schools is \$15.6m., with the value of works awarded to date being \$9.2m.

8 schools have completed their NSP projects and 45 schools are yet to start. All NSP projects are to be completed by 1st Feb. 2010.

The majority of Schools are managing their own funding and they are aware of their obligation to utilise the NTICN's services. We have been receiving regular enquiries from local and remote schools across the NT for lists of companies to conduct this work.

Are you missing out on federal Government funded work?

In 2008 one third of the non-residential building work undertaken in the Northern Territory was on buildings owned by the public sector. The total value of this work was \$143 million.

Is your company missing out on a piece of this pie? If so and you want to expand your business to secure public sector construction work you should look into becoming compliant with *The National Code of Practice for the Construction Industry (the Code)*.

What is the Code: The Code was introduced in 1997 to establish minimum standards of behaviour on construction sites that contractors and subcontractors must meet to be eligible for Australian Government funded construction work.

The Office of the Australian Building and Construction Commissioner (ABCC) is responsible for ensuring construction sites comply with the workplace relations aspects of the Code.

To find out more about the assistance that is available, call the ABCC 1800 003 338 or visit www.abcc.gov.au.



Strong results for Phosphate Aust

Friday, 18 September 2009
www.miningnews.net *

PHOSPHATE Australia has reported high-grade shallow phosphate intersections at its Highland Plains project in the Northern Territory, with a resource upgrade imminent.

Drilling ends at Cameco site

Monday, 21 September 2009
http://www.abc.net.au/news/stories/2009/09/21/2691701.htm *

URANIUM mining company Cameco has completed 27,000 metres of exploratory drilling at the Angela uranium prospect 25km south of Alice Springs. The company is hoping to have a resource estimate by next April and begin a scoping study by the end of 2010.

Crystal Creek potential growing

Thursday, 24 September 2009
www.miningnews.net *

URANIUM Exploration Australia says results from a recent airborne geophysical survey at the Crystal Creek project in the Northern Territory shows potential for a second mineralised structure.

Thunderball hits keep on coming

Friday, 25 September 2009
www.miningnews.net *

THUNDELARRA Exploration's share price has soared almost 50% today on "spectacular" drill results from its Thunderball uranium prospect in the Pine Creek region of the Northern Territory.

CONGRATULATIONS

Coordinated by the International Business Council of the Chamber of Commerce NT, the **2009 Chief Minister's NT Export and Industry Awards** ceremony was held on the 25th September.

The **2009 NTICN Manufacturing Industry Award** went to **Linetc Engineering Pty Ltd** of Toupein Road, Palmerston for the innovative design and manufacture of their LT100-2 Double Actuating Hydraulic Safety Ladder System.



Congratulations to all the winners of the Export Awards, who now go on to represent the Territory at the National Export Awards in Canberra during November.

September Showcase

Company: AGR Field Operations
Contact: Cameron Wills
Location: Lot 1702 McKinnon Rd,
Pinelands NT 0829
Tel: (08) 8932 5019
Fax: (08) 8932 5744
Email: cameron.wills@agr.com
Web: www.agr.com



AGR Field operations have successfully developed systems and equipment to safely handle Naturally Occurring Radioactive Material (NORM).

NORM is present in equilibrium in some oil wells. Oil production introduces a shift of this equilibrium through the venting of gases, reduction of temperatures and pressures, and alteration of pH. This shift in equilibrium causes the radio isotopes, commonly RA226 and RA228 to break from solution and form a scale in production hardware, risers, swivels, tanks, vessels etc.

When this process is monitored and managed, the contained NORM scale usually has a negligible effect to the safety of workers during production. When the production system is shut in to be repaired or disassembled, strict handling procedures must be followed to avoid workers from receiving doses of radiation due to exposure or inhalation of NORM.

AGR safely remove NORM contaminates from all kinds of equipment including production vessels, down-hole production tubing, valves, FPSO production swivels and capture the NORM using purpose built tooling. NORM is then processed using our purpose built patented processing plant to be suspended in abandoned oil wells and other regulatory approved disposal methods.

AGR have a number of government licensed Radiation Safety Officers and Radiation Authority Consultants working for them ensuring the highest level of personal health and safety of workers.



AGR's patented NORM processing plant

If your company has recently been involved in an exciting or innovative project, or if you simply have increased your company's capability in order to broaden your contracting opportunities, we'd like to know about it.

Send us some photos along with a short description, and your company can be 'showcased' to the NTICN newsletter database of approximately 3,500 companies across the NT. The newsletter is also sent to existing, planned and proposed major project proponents, and procurement personnel across the NT Government. The newsletter is also accessible online at www.nticn.com.au.

Send your Industry Capability Showcase story and photo/s to:

Jenna Duncan, email: jenna.duncan@nticn.com.au

Note: Company Showcase selection is at the discretion of the NTICN. Contributing company will be contacted and confirmed prior to publication.

OPPORTUNITIES

2009 International Business Delegation

The International Business Council (IBC) of the Chamber of Commerce is seeking expressions of interest from representatives of Northern Territory businesses to participate in the following business mission:

PAPUA NEW GUINEA 26-30th October, Port Moresby. There is significant activity in the PNG resources sector - both mining and petroleum. This activity offers new opportunities for Australian suppliers to win potential new export business, utilising the direct fortnightly shipping service between Darwin & PNG.

For further information on this delegation and to register your interest, contact IBC Manager, Greg Bicknell 8982 8128.

October Business Month

October Business Month (OBM) is a month long program of inspiring and motivational business events for Territory Business people.

This is the 15th OBM, hosted by the Department of Business and Employment and will feature an exciting range of key note speakers and events aimed to provide Territory businesses with:

- Opportunities for professional development
- New management ideas
- Networking opportunities.

For more information including: detailed event descriptions, costs and to register to attend events visit: www.nt.gov.au/obm

NTICN will be participating in OBM in Darwin on the 26th October in conjunction with the Upskills workshop.

We will be providing hints and tips on how to get the most from your NTICN registration and what words to use to ensure your company gets identified in our capability searches.

octoberBUSINESSmonth

NTICN September stats

Month of September 2009*

Number of enquiries processed: 438

Total estimated value: \$713,768,643

Number of NT** companies nominated: 777

Number of new companies registered: 42

Notes:

*Figures only for 1-30 September 2009 inclusive

**Companies that are registered and operating within the Northern Territory

MAJOR PROJECTS LIST

COMMITTED

Project	Proponent	Project type	Start	Value (AUS M)
Blacktip Gas Project	Eni	Gas	2007	500
Brewer Estate Power Station and transmission lines to Alice	Power Water Corporation	Power Station	2008	50
Darwin Waterfront Redevelopment	NTG / Darwin Cove Consortium	Hotels, Apartments, public spaces	2005	800
Helium Plant	BOC	Helium Plant	2008	38
Pit expansion	ERA, Ranger	Uranium	2007	TBA
Weddell Power Station	Power Water	Power Station	2007	126.6
SIHIP	Territory Housing	New and upgraded remote housing	2008	672
RAAF Darwin	Dept of Defence	Base Redevelopment Stage 2	2008	49.8
Robertson Barracks	Dept of Defence	Redevel. & Hardened Network Army	2008	72
RAAF Tindal	Dept of Defence	Base Redevelopment Stage 5	2008	58.7
RAAF Tindal	Dept of Defence	AEWC System	2008	64.2
Wonarah Phosphate Mine	Minemakers	Phosphate	2009	107

PLANNED

Harts Range	Olympia Resources	Garnet Sands	2008	15
Ichthys	INPEX	LNG Plant, Darwin	2009	25B
Nolan's Bore	Arafura Resources	Rare Earths	2009	TBA
LEAP Accommodation	Dept of Defence	New accommodation at NT Defence locations	TBA	210

PROPOSED / POTENTIAL

Abadi	INPEX	Gas	TBA	TBA
Darwin LNG Train 2	ConocoPhillips	LNG	TBA	TBA
Browns Deposit	HNC (Australia) Resources Pty Limited (HAR)	Copper	TBA	TBA
Sunrise Gas Project	Woodside	Natural Gas / LNG	TBA	TBA
Tassie Shoals	MEO	Methanol / LNG	TBA	TBA
Darwin Energy Project	Cogen	Condensate	TBA	10B

Due to the nature of projects this information is subject to change. Please confirm currency with NTICN. Information sourced from: NTG Construction Snapshot; NTG Potential Mining Projects in the NT