

NTICN **ews**

October 2009

A monthly publication for NT Business and Industry

For more information on articles contained in this newsletter contact the NT Industry Capability Network:

TOP STORY

Opportunity beckons in PNG

By Greg Bicknell, Manager International Business Council of The Chamber of Commerce NT.

In the years leading up to Cyclone Tracy there were strong trade links between the Northern Territory and Papua New Guinea but these have slowed to a crawl in more recent times. That could be all set to change, as the ExxonMobil LNG development in Port Moresby offers significant opportunities for Australian business.

The International Business Council recently undertook a 16 strong delegation to Port Moresby, led by IBC Manager Greg Bicknell. The existence of an existing shipping link between Darwin and Port Moresby with Swire Shipping makes this market very accessible and competitive for Darwin based companies, with freight rates cheaper than those out of Brisbane.

The ExxonMobil LNG project is expected to have Final Investment Decision next month. Construction of the pipeline, LNG facility and ancillary works will commence in 2010, with a construction workforce of 15,000, of which 3-4,000 will be local. ExxonMobil have entered into an arrangement with the PNG Government to maximize local involvement in the building of the LNG project. This arrangement involves the use of umbrella companies comprised of local landowners, for all procurement utilizing local labour.

In developments to date, a joint venture between Curtain Brothers and Clough won the early works contract and is currently upgrading road connections between Port Moresby, Lae and the Highlands. Bechtel and Chiyoda are the two preferred bidders for the EPC for the LNG plant. Queensland company Redsea Construction has won the contract to build the construction camps on the outskirts of Port Moresby and in the Highlands.

NTICN October stats

Month of October 2009*

Number of enquiries processed: 388

Total estimated value: \$10,491,365

Number of NT** companies nominated: 1003

Number of new companies registered: 34

*Figures only for 1-31 October 2009 inclusive

**Companies that are registered and operating within the Northern Territory

WELCOME

Access Economics has advised that the total definite investment projects in Western Australia is \$166 billion, far outstripping the \$107 billion for the rest of Australia, including \$49 billion in Queensland.

Without seeing the report, I would imagine that would include some projects where the Northern Territory is benefiting, such as the Blacktip Project, which is in W.A waters.

Nonetheless, if those figures reflect the committed projects, Australia's capacity to handle the proposed projects on top of that will be sorely tested. Obviously we have the INPEX project in Darwin at FEED stage, but Queensland has enormous potential with 7 LNG plants being proposed in Gladstone alone. Not all are expected to see the light of day, but what will eventuate will be substantial.

To top off the activity in the gas sector is Exxon Mobil's estimated A\$16.4b LNG plant in Papua New Guinea. Local capability is minimal when it comes to major projects, so there is clearly a move from Australian companies to make the most of the geographic and historical advantages.

Having visited both Gladstone and PNG recently, there is a concern in those areas that local companies will get swamped in the rush. Sound familiar? The fact is that it will be a case of 'all hands on deck' as Australia bounces back from the not-too-significant downturn of the last 12 months.

We've been meeting with our ICN counterparts in WA and QLD to ensure we are 'in sync' in presenting Australia's true capacity, particularly in the high end of industry. Locally (wherever that may be), we all expect to be busy forwarding information from our respective back yards.

Keep an eye on the PNG project. There's a direct shipping link to PNG from Darwin and I suspect ExxonMobil's contractors will be looking far and wide for suitable suppliers.

KEVIN PETERS,
GENERAL MANAGER

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CONGRATULATIONS



Congratulations to NTICN's Marketing and Project Coordinator, Charmaine Barrett who was awarded the **Marie Clare Northern Territory Young Business Woman of the year for 2009** at the Telstra Business Women's Awards ceremony held in Darwin on Friday 23rd October.

Charmaine has been with the NTICN for just under 4 years and during her time has been involved in the facilitation, development and the implementation of a new IT system. Charmaine has also become the driving force in adopting ICN's national online project management tool, Project Gateway.

The team at NTICN wish Charmaine all the best as she gets ready to represent the Northern Territory at the National Telstra Business Women's awards which will be held in Melbourne in November.

For a list of all the Northern Territory and national winners, and a brief video from the day, please go to;

telstrabusinesswomensawards.com

BUSINESS
WOMEN'S AWARDS



PROJECTS

ConocoPhillips Darwin LNG

ConocoPhillips continues with preparation for next year's shutdown. Talk of future expansion of the Darwin plant is all quiet, but some food for thought; Woodside have announced they will make a decision early 2010 on whether Sunrise will be developed using the Floating LNG option or piped ashore to Darwin.

ConocoPhillips is receiving good results from the drilling being conducted in the Browse basin.

ENI Blacktip project

The Hudson Creek module assembly site is now looking quite empty. Monadelphous have been able to move the last of the remaining large modules to the Wadeye site.

The commissioning of the first phase is underway which includes the completion of the compression units now that there is some gas available from the offshore well head.

Final assembly and commissioning of the last modules will continue for some time. The Wadeye side of the project has gone through some re-engineering to allow wet gas to be piped to Darwin and at the same time continuing with construction commissioning for the final stages of the plant.

INPEX

There is nothing of significance to report on INPEX's Ichthys Project. As some of you will be aware, recent activities have related to INPEX and their EPC contractors undertaking preliminary scoping work around Darwin.

Minemakers

Minemakers began excavation of the bulk rock phosphate sample during October at the Wonarah Mine site using local NT companies. Additional resource has been stock piled for future potential customer sampling. NTICN Industry Advisor, Mike Franks is planning a regional visit for November.

Bellamack Housing Project

The construction of the Bellamack Gardens Housing Project development is currently out for tender seeking submissions for the construction of 28 units and townhouses, civil works and landscaping.

Coffey Projects will be hosting a briefing session on Friday 6th of November, Darwin Airport Inn at 10am. Contact Andrew Williams for more information on 8901 1202.

PROJECTS

OM Holdings - Bootu Creek

NTICN are pleased to report that recently, Territory companies have been awarded works at the mine site in excess of \$260,000.

Defence - \$57.5m Housing Reconstruction on Barracks

The Defence Housing Authority has sought approval from the Parliamentary Public Works Committee to reconstruct housing on Larrakeyah Barracks at an estimated cost of \$57.5 million.

Under the proposal 61 aging houses on the Barracks would be demolished and replaced with 97 new homes that meet the Department of Defence's New Housing Classification Policy. Some of the houses to be demolished were built at the Barracks in the 1970's.

Construction of the homes is expected to commence in July 2010 and be completed in May 2013. Design of the new houses will remain sympathetic to the heritage values of Larrakeyah Barracks, drawing upon the design elements of the existing housing such as the elevated construction, simple roof forms, the use of similar materials and maintaining existing setbacks.

SIHIP

NTICN continue to receive enquiries from the three Alliances. Following is information on areas of current activity for each Alliance.

New Future Alliance: Wadeye, Nganmariyanga and Peppimenarti

There will be 105 new houses built at Wadeye and a number of rebuilds and refurbishments are being scoped.

Early works include the construction of six houses at Wadeye and five refurbishments at Nganmariyanga (Palumpa).

New Future Alliance began establishment on site in late September 2009. Site preparation, house demolition and construction work is due to start before the coming wet season.

At Nganmariyanga (Palumpa) and Peppimenarti scoping and planning are underway to finalise the number of refurbishments for both of these communities.

New Future Alliance has begun ordering materials including aggregate, sand and cement from local supplier.

62 new houses will be built at Gunbalanya. Major construction will commence during the next dry season.

PROJECTS

New Future Alliance: Southern Region Refurbishments (29 communities)

Refurbishments are scheduled to commence in Ali Curung, Imangara, Tara, Wilora, Nturiya and Pmara Jutunta over the coming months.

Earth Connect Alliance: Gunbalanya, Acacia Larrakia and Belyuen

Earth Connect Alliance have undertaken extensive consultations at Gunbalanya and there is strong community support for the construction of single mens quarters and six refurbishments as part of early works.

Details of refurbishment work at Acacia Larrakia and Belyuen is being finalized.

Territory Alliance: Maningrida, Waruwi and Minjilang

Territory Alliance have begun to establish a workers camp as part of early works at Maningrida to provide accommodation for the construction team during the delivery of works for this package.

Territory Alliance are scoping refurbishment works at Waruwi and Minjilang. Scoping will largely be complete in the next month. Construction is scheduled to commence late this year and run for approximately 18 months.

Territory Alliance: Galiwin'ku

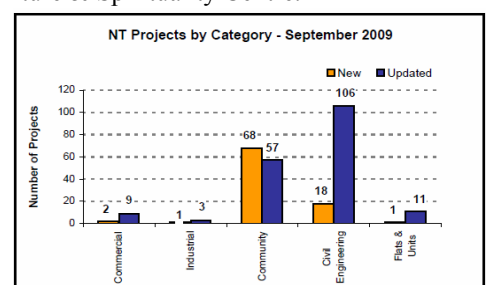
Early works at Galiwin'ku includes site preparation and installation of camp buildings for a serviced construction camp this wet season. Scoping will largely be complete by the end of year. Construction is scheduled to commence late this year and run for approximately 18 months.

Cordell Construction - N.T Industry update and figures for September 09:

Government jobs including BER projects continued to dominate the scene in the NT, but there were a couple of notable movers in the private sector.

Stage 1 of the Fannie Bay Aged Care Facility was tendered. It includes 65, one bedroom supported accommodation units and 5 staff accommodation units.

Registrations from builders were called for the Kormilda College Indigenous Culture & Spirituality Centre.



*These figures represent the number of projects researched and reported on by Reed Construction Data in September 2009.



The final implementation of the Project Gateway upgrades is the activation of the 'advice of nomination' notification email being sent to companies. This feature was slowly released throughout October 2009.

From now on, when NT suppliers get nominated for a business opportunity by ICN, an email will be sent to notify them of this. This email has been designed to be informative, however will not hold any detailed information about the opportunity.

The reason why there is limited information in these emails is because the NTICN becomes the 'broker' between the enquirer and industry. The ICN prides itself on being 'independent' and 'unbiased', hence the decision to disseminate the list of capable companies that the ICN sends the enquirer must be conducted by the enquirer to assess and contact the companies directly if they wish to proceed with the enquiry.

NTICN has always struggled with the perception that industry did not completely understand what the ICN was doing for them behind the scenes, so hopefully this new feature will assist in the education process, that we are in fact busy identifying opportunities for NT business that you may have not otherwise known about.

October Showcase

Company: Territory Metals
Contact: Stewart Pritchard
Location: 106 Smith Street, Alice Springs N.T 0870
Tel: (08) 8952 8333
Fax: (08) 8952 8666
Email: stewart@territorymetals.com.au



Territory Metals is a locally owned and operated Alice Springs metal recycling company committed to cleaning up the Northern Territory.

A recent innovation in further execution of this commitment is the operation of the **Cash for Containers** scheme, a project developed, introduced, funded and overseen by the Alice Springs Town Council. Council provides the five cents per aluminium or glass beverage container, for a maximum of 500 units per person per day, with the recycling centre open Saturdays and Mondays for residents of the Alice Springs Town Area.

All aluminium recovered is baled on site and sold back into the recycling industry. All glass is stockpiled awaiting the arrival of a suitable glass crushing machine. The mixed glass product, once crushed, is destined for reuse in non structural concrete, road base and many other applications.



Since it's introduction at the start of the financial year to the last week of October the scheme has returned 1792175 aluminium cans (over 27 tonne!) and 146649 bottles, for a total of almost 2 million containers.



Although only a small part of Territory Metals core business, the operation of this scheme is indicative of the companies commitment to recycling and rehabilitation.



If your company has recently been involved in an exciting or innovative project, or if you simply have increased your company's capability in order to broaden your contracting opportunities, we'd like to know about it.

Send your *Industry Capability Showcase* story and photo/s to:

Jenna Duncan, email: jenna.duncan@nticn.com.au

Note: Company Showcase selection is at the discretion of the NTICN. Contributing company will be contacted and confirmed prior to publication.

EVENTS

Re-Tooling for Climate Change Breakfast Seminar

**Free Spirit Resort,
10th November 2009**

Re-tooling for Climate Change (RCC) supports small and medium-sized businesses undertaking manufacturing activities.

The program provides grants between \$10,000 and \$500,000, up to a maximum of half the cost of each project and aims to help Australian manufacturers reduce their environmental footprint (improve energy and/or water efficiency of their production processes).

Phone Clalia Mar on 8941 9250 to register your attendance, or email clalia.mar@innovation.gov.au.

EVENTS

The Chamber of Commerce NT Annual Gala Dinner 2009

**Skycity Grand Ballroom
Saturday 7th November 2009**

Reminder: Hurry to book your table for The Chamber of Commerce NT Annual Gala Dinner.

The night is sure to be memorable, with a 70s Disco Glamour/Black tie theme.

Entertainment includes: 70s Disco Big City Beat Band -Direct from Melbourne.

**RSVP by
Tuesday 3rd November**

events@chambernt.com.au
or call on 8982 8100.



REGIONAL NEWS

Indigenous Economic Development (IED) Strategy

An NTICN representative attended the 4th IED Forum, held in Alice Springs during October, where the NT Government's IED Strategy 2009-2012 was launched by the Minister for Regional Development, Karl Hampton MLA.

The IED Strategy objective is to significantly increase Indigenous participation in economic development through growing Indigenous employment, business participation, ownership, and wealth.

View the IED Strategy at www.nt.gov/d/regional

NTICN took this opportunity to update details in our database on Indigenous Owned local Businesses.

GENERAL

International Business Council: East Timor Business Luncheon

As East Timor celebrates 10 years since the referendum on independence, the relationship between Australia and East Timor continues to grow. The Chamber of Commerce NT is holding a luncheon on the **12th November** and is pleased to announce that Peter Heyward, Australian Ambassador to East Timor, will be in Darwin to present to members and guests. Contact Nicole Hore for more details via nhore@chambernt.com.au

AIDN NT - Annual Gala Dinner

You are invited to join senior Defence Officers, plus NT Defence Support Industry personnel, Federal Ministers and Senators at the Australian Industry Defence Network NT's Annual Gala Dinner & Awards night, **5th November**.

Hurry.. Secure your booking by contacting Vicky Spence on 0408 838 482 or via email:

vicky@vseventmanagement.com.au



Boilers & Pumps Forum

IDC Technologies are running a Boilers & Pumps Forum in Darwin - March 2010.

Interested in submitting a technical paper? They are looking for engineering in mining, oil and gas, LNG, power generation, port or rail infrastructure or the public sector.

Download the call for papers: http://www.idc-online.com/newsletters/brochures/1003_CFP_BPF.pdf

Grants Link Website

GrantsLINK makes it easier to find suitable grants for your community projects from the many Australian government grants that are available.

The website helps you find funding available under a variety of grant programs for individuals, businesses and communities.

- www.grantslink.gov.au -

Endeavour Awards Program

Manufacturers' Monthly's Endeavour Awards Program, now in its 7th year is open for nominations.

With ten key categories and free to enter, the Endeavours offer a unique program for manufacturers to demonstrate and showcase their business successes and enhance the company's reputation both locally and overseas, be it as a finalist or taking out an actual award. More details available at: www.manmonthly.com.au.

MAJOR PROJECTS LIST

COMMITTED

Project	Proponent	Project type	Start	Value (AUSM)
Blacktip Gas Project	Eni	Gas	2007	500
Darwin Waterfront Redevelopment	NTG/ Darwin Cove Consortium	Hotels, Apartments, public spaces	2005	800
Brewer Estate Power Station and Transmission lines to Alice	Power Water Corporation	Power Station	2008	50
Helium Plant	BOC	Helium Plant	2008	38
Pit expansion	ERA, Ranger	Uranium	2007	TBA
Weddell Power Station	Power Water	Power Station	2007	126.6
SIHIP	Territory Housing	New and upgraded remote housing	2008	672
RAAF Darwin	Dept of Defence	Base Redevelopment Stage 2	2008	49.8
Robertson Barracks	Dept of Defence	Redevel. & Hardened Network Army	2008	72
RAAF Tindal	Dept of Defence	Base Redevelopment Stage 5	2008	58.7
RAAF Tindal	Dept of Defence	AEWC System	2008	64.2
Wonarah Phosphate Mine	Minemakers	Phosphate	2009	107

PLANNED

Ichthys	INPEX	LNG Plant, Darwin	2009	25B
Nolan's Bore	Arafura Resources	Rare Earths	2009	TBA
LEAP Accommodation	Dept of Defence	New accommodation at NT Defence locations	TBA	210

PROPOSED / POTENTIAL

Darwin LNG Train 2	ConocoPhillips	LNG	TBA	TBA
Browns Deposit	HNC (Australia) Resources Pty Limited (HAR)	Copper	TBA	TBA
Sunrise Gas Project	Woodside	Natural Gas / LNG	TBA	TBA
Tassie Shoals	MEO	Methanol / LNG	TBA	TBA
Darwin Energy Project	Cogen	Condensate	TBA	10B
Petrel/Tern/Frigate FLNG Project	GDF Seuz/Santos	LNG	TBA	TBA

Due to the nature of projects this information is subject to change. Please confirm currency with NTICN. Information sourced from: NTG Construction Snapshot; NTG Potential Mining Projects in the NT