

TOP STORY

Operation Stimulus Opportunities

Operation Stimulus is an opportunity for businesses to engage in both supply and service opportunities. It is important that Northern Territory businesses position themselves for the numerous opportunities which are currently being tendered and will be advertised over the coming months.

These opportunities are being released at a rapid rate and there are a number of ways through which companies can proactively position themselves...

- Keep abreast of Northern Territory Governments Tender Online system. (www.notes.nt.gov.au/Tender.nsf/Main?OpenForm&Current)
- Review the NT Operation Stimulus website for updates. (www.operationstimulus.nt.gov.au)
- Register your Company with NTICN.
- Ensure CAL is up to date and at an appropriate level.
- Familiarise yourself with project information tools such as Construction Snapshot and Project Gateway. (www.nt.gov.au/construction_snapshot) (www.projectgateway.com.au)
- Prepare 'value for money' criteria response on procurement requirements.
- Review the weekly Tender section in the Northern Territory News.
- Utilise your Quality Assurance accreditation to build your advantage.

It is no secret that the rest of Australia is experiencing considerable difficulties at present and businesses are looking outside state borders for other opportunities. Territory companies need to make the most of the advantage they have by being locally based.

It can be difficult following the various stimulus packages. There are, for example, a number which relate to regional construction work - not just SIHIP.

The NTICN will endeavor to promote these packages to Industry as they become apparent but businesses also need to be vigilant over the range of information distribution avenues.

WELCOME

The Territory, like the rest of Australia, is a grateful recipient of the project money being dispersed by the Federal Government under various guises, most notably the Operation Stimulus packages.

Some of these are very well publicised but the aim of the Stimulus exercise is to get money out quickly and industry needs to keep aware of the avenues being adopted to keep the process moving. The Government's Tender-on-Line service is a key to being open and transparent in the process, but make sure you keep a daily eye on it - tenders may not stay up there for lengthy periods.

It was disappointing that the Territory failed to secure the \$200m they sought for the Port project through the Infrastructure Fund but, as the NT Government are saying, it is \$50m they didn't have before and they will do their best to put it to good use.

The recently awarded INPEX Front End Engineering and Design contract awarded to AMEC was very encouraging for the project. The contract, relating to the off-shore infrastructure, puts the project into synchronisation with the on-shore component and certainly breathes confidence into ongoing planning.

Congratulations are due to Brigadier Michael Krause and his Robertson Barrack's based 1st Brigade and 1st Aviation Regiment for last week's Joint Capability Demonstration at Mt Bundy Training Area. Defence provides a fundamental corner stone to Northern Territory life these days and the event was a clear demonstration of the 'end game' our community supports in so many different ways.

Our featured Showcase business this month is ShoreLands Group. Support for the off-shore oil & gas industry is a major growth industry for the Territory. It will be a challenge for all concerned, including the NTICN, to keep abreast of the rapidly changing environment.

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PROJECT GATEWAY

The last month has seen workpackages for the SIHIP - Alliance partners start to get listed on Project Gateway for public registration. Remember if you don't want to be checking Project Gateway all the time for workpackages, register your interest in a project to receive the automatic notifications to your email.

A quick reminder that the preferred requirements for companies wanting to get involved in SIHIP are up on the project portal now. Please visit each of the Alliance partners links to get updated on what they are after.

We would like to bring your attention to the Shanghai Expo 2010 Project listed under the global opportunities on Project Gateway. If your company is interested in providing good and services to the Australian pavilion, please ensure you register your interest as soon as possible.

This month, we want to hear from those companies that have utilised our on-line updating and registration service, to see what you think...

Have you found it user friendly? Or did you get completely lost in the process?

We would like to receive any feedback on how you found using the system, email charmaine.barrett@nticn.com.au.

If you require assistance accessing your profile on-line please contact our office.

We will confirm your email address on file, then all you do is sign in to find YOUR supplier resume.



MAJOR PROJECT

ConocoPhillips Darwin LNG

DLNG are currently working towards the final stages supply / connect of gas for the BOC Helium plant and Power & Water support supply to Weddle Power Station.

ENI Blacktip project

An announcement is due regarding the ongoing plant service and maintenance contract for both onshore and offshore facilities. This contract may have significant outcomes for local businesses.

Minemakers

In excess of 45 registrations have been received against the Minemakers Wonarah Phosphate Mine Project which was recently listed on Project Gateway. NTICN encourage you to ensure your profile is up to date and log onto Project Gateway to register your Companies interest in this project. Thirteen (13) work packages are listed, covering a broad scope of requirements.

Vista Gold - Mt Todd

NTICN is actively involved with Vista Gold management requirements and recommending local NT business capability and Mine Management have been impressed with local business capabilities.



The new Lime Silo was modified and installed by local companies, at the Mt Todd mine site.

OM Holdings – Bootu Creek

Contact was made with Mine Management and a presentation held onsite. Since this onsite visit, the NTICN has begun to receive inquiries from Bootu Creek and subsequently recommended capable local businesses to meet these needs.

Our consultant will continue to work closely with Bootu Creek operations to explore all available opportunities with regular visits to site.

SIHIP

Businesses have been busy addressing the criteria specified on Project Gateway by both Territory Alliance and New Future Alliance (NFA).

MAJOR PROJECT

NTICN consultants have been meeting with all three alliance partners regularly over the past month and predict that activity will ramp up in the near future.

If you have previously registered interest against the SIHIP project, you would have received notification that the registration forms used by the Alliances have been uploaded with specific questions that industry will have to address if they are interested in getting involved in upcoming workpackages.

INPEX

As advised in an ICN Project Gateway update earlier this month, INPEX has awarded the contract for the Front End Engineering and Design (FEED) of its Offshore Facilities for the development of the Ichthys Field in the Browse Basin, offshore Western Australia.

The successful contractor for the Offshore FEED contract is AMEC Engineering Pty Ltd, a wholly owned subsidiary of AMEC plc, one of the world's leading engineering and project management companies.

Operation Stimulus—Roads

Roads stimulus packages proposed major works are listed in the Construction Snapshot March 2009 edition (out now at www.nt.gov.au/constructionsnapshot). The number of stimulus package projects listed will increase as projects are approved and funding is allocated. For further information on this publication contact (08) 8924 7368.

Operation Stimulus—BER

Thus far, the NTICN have successfully assisted 41 of the 90 National School Pride (NSP) successful Round One schools, by nominating capabilities of local businesses.

On May 21st the NSP Round Two successful schools were announced. The total amount of funding under the NSP program is \$1.3billion and Round Two is the final round of the NSP program funding.

As per NT Government procurement guidelines, School Councils will

MAJOR PROJECT

need to ensure that all procurement principles are met, including a requirement that all businesses utilised are registered with NTICN.

Emmerson Resources

Contact was made with Emmerson Resources CFC at the recent AGES Conference held in Alice Springs. NTICN were invited to visit their depot in Tennant Creek and this was taken up in May by Consultant Mike Franks resulting in new enquiries.

Katherine Heavy Vehicle Diversion

The \$10m Katherine Diversion consultation process has been extended until 30th June for Katherine residents to provide feedback on the project. The heavy vehicle diversion around Katherine Terrace offers the following four options for comment:

- Removal of some sections of angled parking to provide increased footpath areas & other measures like fencing to improve pedestrian safety while maintaining existing route along Katherine Tee;
- Diverting heavy vehicles 3.8km along Bicentennial Road & Victoria Highway;
- Diverting heavy vehicles 1.5km along a new two lane carriageway connecting the extension of Chambers Drive across the Stuart Highway to the Victoria Highway near Condon street, supporting future land development; or
- Diverting heavy vehicles along a new two lane carriageway connecting from the existing Chambers Drive intersection to the Victoria Highway, parallel to the Stuart Highway & next to Railway Tee.

Comments/feedback can be provided via www.nt.gov.au/katherinediversion or contact (08) 8973 8661.

CONGRATULATIONS

Local company, **Advance Civil Engineering Pty Ltd**, has been awarded the contract by the Territory Government to construct a 70metre long x 2metre wide floating pontoon for Dinah Beach boat ramp. The new \$670,000 pontoon will assist with launch and retrieval of vessels.

Two Alice Springs companies, **Patrick Homes Pty Ltd** and **ASBuild Pty Ltd**, have been awarded contracts for construction upgrades to the Alice Springs Correctional Centre. ASBuild was awarded a contract worth \$9m with Patrick Homes awarded a separate contract worth \$3.5m.

EVENTS

Industry Forum -Awareness Briefings-

Alice Springs & Tennant Creek
16th and 17th July 2009

The next series of Industry Forums, based on how industry can get involved with upcoming Regional projects, have been scheduled for late July.

These forums will visit regional centres including Katherine, Alice Springs and Tennant Creek.

Details of these events will be sent out via email, please keep an eye out if you are interested in attending or contact NTICN on (08) 8922 9422 for more information.

Chief Minister's NT Export & Industry Awards

The Hon Paul Henderson MLA, will officially launch the Chief Minister's NT Export & Industry Awards in June 2009.

The Chief Minister's Export and Industry Awards recognise Territory businesses for excellence and achievement in exporting. The program rewards and profiles the "best of the best" businesses in exporting around the nation.

Even in these trying times many businesses are still strongly performing in foreign markets and the Awards will formally recognize their export achievements.

From manufacturing to mining, agribusiness to the arts, tourism and education, businesses across all industries, regardless of size or location are being acknowledged.



Entries close 28th August 2009. Visit www.exportawards.gov.au for further information and entry details.

NTICN May stats

Month of May 2009*

Number of enquiries processed: 488

Total estimated value: \$9,063,684

Number of NT** companies nominated: 1030

Number of new companies registered: 63

Notes:
*Figures only for 1-29 May 2009 inclusive
**Companies that are registered and operating within the Northern Territory

EVENTS

PRBA Networking Dinner

17th June 2009

Palmerston Regional Business Association is holding a Networking Dinner for their members. Running from 6-9pm, it is a great way to make new contacts, potential clients and friends.

Contact PRBA on www.prba.com.au or (08) 8932 2977 for further details on regular events they host and on how to become a member.

2009 Services Suppliers and Manufacturers Directory

The 2009 Services, Suppliers and Manufacturers Directory (SSMD) is back from the printers and everyone should be receiving their copy of the directory in the mail over the next few weeks.

If you do not receive your copy or to request extra copies, contact Andrea at the Chamber of Commerce NT on (08) 8982 8125.

AusIMM Uranium Seminar

Darwin Convention Centre
10-11th June 2009

The two day AusIMM International Uranium Conference to look at potential mining operations in the Territory and possible export markets, will include a public information evening "to address public myths and misgivings". Further details at: www.ausimm.com.au.

NT Resources Week

Darwin Convention Centre
9-11 September 2009

Incorporating the region's two leading resource industry events 'SEAAOC' - Northern Australia's largest and longest established petroleum conference and 'Mining the Territory' - The Top End's key meeting place for resource industry development.

NTICN will be looking at hosting a booth at this years SEAAOC and look forward to meeting with Industry.



EVENTS

2009 Savannah Symposium

17 – 21 November 2009

"Doing Sustainable Business in the Bush"

The first Savannah Symposium, a meeting of people from northern Australia and beyond to collaborate on ways to take our land and communities forward with new ideas.

Our major themes include:

- Business Sustainability– environmental, social and commercial steps forward
- Indigenous Communities – commercial futures and capacity building
- New Era Conservation – biodiversity offsets and private sanctuaries

Participants from government, industry organisations and business will present in conference format, workshops and discussion panels. A Business Showcase will display product and service suppliers to the region. Social events and structured meetings will provide extra networking opportunities.

Please contact Russell Boswell for further details via: info@savannahway.com.au or Ph: 0408 772 513.

Trade Support Scheme

The Trade Support Scheme (TSS) provides financial assistance to NT-based businesses for a range of export marketing and promotional activities, including:

- Economy class airfare
- Accommodation
- Design and production of marketing and promotional collateral
- International freight costs
- Exhibiting at international trade shows/expos (interstate or overseas)
- Accredited export training
- Bringing international buyers to NT
- Website development for international audiences

For a limited time, a number of enhancements and new funding categories have been introduced to the scheme to assist business with maintaining their international marketing activity during the current period of economic uncertainty. In some categories, businesses may be eligible for up to 75% of the cost of international marketing and promotional activities.

TSS is open to Territory based businesses.

Contact (08) 8946 9550 for more details or email: trade.support@nt.gov.au.

May Showcase

Company: ShoreLands Group
Contact: Andrew Steele
Location: 40 Cavanagh Street
Tel: (08) 8922 0944
Fax: (08) 8922 0910
Email: asteele@shorelandsgroup.com.au
Website: www.shorelandsgroup.com.au



ShoreBase Pty Ltd announced early May that they have been awarded a major services contract to provide logistic support for ENI Australia offshore exploration activities. ENI Australia has up to 16 wells planned over the next two year period of the contract from April 2009 using Darwin as its supply base point.

When ENI commences its' drilling in the field it is estimated that up to 3 vessels a week will be loading out of Darwin.

ShoreBase provides comprehensive & seamless services in material handling, warehousing and terrestrial, marine and aviation transport systems through the ShoreLands Group of companies under uniformly applied operating procedures which regulate work activities to ensure, Occupational Health, Safety in the work place, Care for the Environment & Quality is tightly managed.

This significant contract is further reward for the advances that ShoreLands Group has made in bringing together the various people skills, procedures, specialized equipment while carefully positioning itself in strategically placed properties under a single management team with corporate policies and procedures designed to satisfy the demands of discerning clients in the oil and gas industry operating in Darwin and the North West of Australia generally.

ShoreBase operates 24 hours a day, 365 days a year, situated in Hudson Creek and Berrimah, the supply bases are within 10kms of the East Arm Wharf. ShoreBase partners benefit from the success of this contract with the provision of the road based interstate transport of materials to the Northern Territory.

Arthur Hamilton, Managing Director, of ShoreLands Group of companies discussed the significance of the contract: "We are especially proud of the relationships we have built with the offshore Operators.

Our original involvement in 1989 as yard labour contractors blossomed into fully Supply base operations in 1999 utilizing a pool of corporately owned equipment, operated by a skilled and highly competent management and operations team.

Our success in winning this contract is indicative of our continuing commitment to excellence. We look forward to becoming an integral part of the ENI Australia operations success."



ShoreBase Operations at Hudson Creek

If your company has recently been involved in an exciting or innovative project, or if you simply have increased your company's capability in order to broaden your contracting opportunities, we'd like to know about it.

Send us some photos along with a short description, and your company can be 'showcased' to the NTICN newsletter database of approximately 3,500 companies across the NT. The newsletter is also sent to existing, planned and proposed major project proponents, and procurement personnel across the NT Government. The newsletter is also accessible online at www.nticn.com.au.

Send your Industry Capability Showcase story and photo/s to:

Jenna Duncan, email: jenna.duncan@nticn.com.au

Note: Showcase selection is at the discretion of the NTICN. Contributing company will be contacted and confirmed prior to publication.

Korab eyes production by 2010

Tuesday, 19 May 2009
www.MiningNews.net

Korab Resources hopes to have small scale phosphate production from its Geolsec project near Batchelor, NT up and running sometime next year.

Minemakers sign HOA

Thursday, 27 May 2009
www.minemakers.com.au

Minemakers and Darwin Port Corporation have signed a Heads of Agreement covering the shipment of Wonarah Phosphate Project rock phosphate product.

Darwin Port Corporation is currently planning the next infrastructure that will lift the capability to increase the export volumes through the port.

Bigrlyi keeps growing

Monday, 18 May 2009
www.MiningNews.net

Energy Metals, manager of the Bigrlyi uranium-vanadium joint venture, has announced an updated resource estimate for the Northern Territory project.

Bigrlyi mineralisation remains open at depth and along strike, and the company will start further resource definition drilling in the September quarter.

ERA waiting on green light

Tuesday, 19 May 2009
www.MiningNews.net

Uranium miner Energy Resources of Australia is waiting on the next step in environmental approvals for its planned expansion work at the Ranger operation. The company said the Northern Territory government had yet to indicate whether its exploration decline to access the Ranger 3 Deeps uranium deposit required further environmental assessment.

Toll Priority

Monday, 20 April 2009

Toll Priority is pleased to advise that the recent doubling of capacity for both in and outbound overnight air freight is working extremely well.

In a unique arrangement Virgin Blue scheduled the timing of the new flights around Toll Priority's freight needs and Toll has reserved a percentage of the seating to guarantee the flight continuity.

The larger aircraft provides for greater cubic capacity for items up to 60 Kgs and the 6 days p/week service allows for efficient deliveries and lodgments.

For further details please contact the Toll Priority Sales Executive, John Schier on 8920 0112 or 0418 819 359.

COMMITTED, PLANNED & PROPOSED MAJOR PROJECTS*

COMMITTED

Project	Proponent	Project type	Start	Value (AU\$M)
Blacktip Gas Project	Eni	Gas	2007	500
Bonaparte gas pipeline	Australian Pipeline trust	Natural Gas Pipeline	2007	200
Brewer Estate Power Station and transmission lines to Alice	Power Water Corporation	Power Station	2008	50
Darwin Waterfront Redevelop.	NTG / Darwin Cove Consortium	Hotels, Apartments, public spaces	2005	800
Helium Plant	BOC	Helium Plant	2008	38
Pit expansion	ERA, Ranger	Uranium	2007	TBA
Methanol producing FPSO PL	Coogee Resources	Methanol GTL	2008	TBA
Weddell Power Station	Power Water Corporation	Power Station	2007	126.6
SIHIP	Territory Housing	New and upgraded remote housing	2008	672
RAAF Darwin	Department of Defence	Base Redevelopment Stage 2	2008	49.8
Robertson Barracks	Department of Defence	Redevel. & Hardened Network Army	2008	72
RAAF Tindal	Department of Defence	Base Redevelopment Stage 5	2008	58.7
RAAF Tindal	Department of Defence	AEWC System	2008	64.2
Wonarah Phosphate Project	Minemakers	Phosphate	2009	107

PLANNED

Harts Range	Olympia Resources	Garnet Sands	2008	15
Ichthys	INPEX	LNG Plant, Darwin	2009	25B
Nolan's Bore	Arafura Resources	Rare Earths	2009	TBA
LEAP accommodation	Department of Defence	New accommodation at NT Defence locations	TBA	210

PROPOSED / POTENTIAL

Abadi	Inpex	Gas	TBA	TBA
Darwin LNG Train 2	ConocoPhillips	LNG	TBA	TBA
Mt Fitch	Compass Resources	Uranium	TBA	TBA
Sunrise Gas Project	Woodside	Natural Gas / LNG	TBA	TBA
Tassie Shoals	MEO	Methanol / LNG	TBA	TBA
Darwin Energy Project	Cogen	Condensate	TBA	10B

*Due to the nature of projects this information is subject to change. Please confirm currency with NTICN.
Information sourced from: NTG Construction Snapshot; NTG Potential Mining Projects in the NT*