

NTICN March 2010 news

A monthly publication for NT Business and Industry

For more information on articles contained in this newsletter contact the NT Industry Capability Network:

TOP STORY

There are currently four NT companies certified to the International Institute of Welding (IIW) Manufacturer Certification Scheme According to ISO 3834 which is administered by the WTIA as the IIW Authorised National Body for Company Certification in Australia.

ISO 3834 relates specifically to the welded product and was developed to help manage welding activities in a company, and identify and control factors that could affect the quality of the product before, during and after welding.

A&B Welding, Topline Steel Fabrications and Universal Engineering, the first companies in Australia to be certified to ISO 3834, all passed their WTIA surveillance audits late last year while Fingers Specialised Metal Fabrication received their certification for the first time.

IIW MCS ISO 3834 is an internationally recognised certification that many oil and gas companies now have as a pre-qualification requirement, and with the growth of the oil and gas industry in the Territory it is a valuable certification to gain.

The ISO 3834 certification focuses on the company's welding activities and can be used in conjunction with an existing ISO 9001 or stand alone. Some of the benefits of this certification include:

- High profile, independent verification of compliance with ISO 3834
- Confirmation of competence for welding and fabricating capabilities
- Increased national and international business potential through demonstrated compliance
- Identification of a person as the Responsible Welding Coordinator thus generating career roles in the company

The implementation of IIW MSC ISO 3834 allows a company to prove its ability to negotiate all required aspects of a tender process as well as manufacturing and delivering the required product on time.

For further information on WTIA and IIW qualifications and certifications visit www.wtia.com.au or email info@wtia.com.au
Extract taken from *Australasian Welding Journal*, Volume 55, first quarter 2010 'Qualification and Certification update' pg 26-29.

WELCOME

A period of 'ups and down' on the Territory business front at the moment. The announcement of the INPEX and Total E&P Australia sponsorship of the Larrakia Trade Training Centre is very positive and the Woodside indication of an announcement regarding the Greater Sunrise field is 'whetting the whistle'.

Whilst the Global Financial Crisis impacted less in the Territory than elsewhere, things did slow somewhat in the mining sector but are now recovering. Positive signs are coming from ERA's expansion, Territory Resources improving position, Crocodile Gold's takeover operations and Minemakers' Wonarah phosphate project. The NTICN is involving itself in the opportunities that are arising and the future looks promising.

Defence projects are underway at Tindal and announcements regarding other projects which have been 'in the wind' are expected shortly. The negativity associated with the SIHIP project should surely start to subside as figures are produced to show advances are being made. The NTICN has been 'feeding' companies into the Alliance Partner's procurement processes for some time and we hope to soon be in a position to produce statistics indicating healthy involvement.

In general the Government's Stimulus Package strategy is still helping to keep the construction industry busy and Defence and private sector housing developments don't look like slowing.

The area that has been effected by the GFC is the larger project activity. This, in turn, has had an adverse effect on the larger metal fabrication yards and it was with a great sense of sadness we heard Transon recently announced it was going into liquidation. Brian Gerrard has contributed greatly to the growth of the Northern Territory and the company's demise is a tragic reminder of the risks involved in operating a business.

KEVIN PETERS,
GENERAL MANAGER

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PROJECT GATEWAY

The work package activity over March has been steady with 43 INPEX Off-shore work packages still open for tier 2 registrations. (Tier 2 is a component or part of the package or service.) Remember if you have previously registered for this project, please click on the register button below and if your logged in, select 'edit existing registration' to express your interest in any of the current open Work package opportunities.

Numerous NT companies have been contacted by our staff over the past few weeks to confirm details for nominations against current work packages. If one of our friendly consultants contacts your company, please take the time to assist. If we do not have the correct information given to us, unfortunately, we may not be able to put your company forward for relevant opportunities.

Finally, keep your eye on Project Gateway closer to June 2010, this is the launch date for our new system that will be easy to use, intuitive and most importantly, functional. Once we launch the new system and Gateway, our IT team will then focus on refining the system and adding extra features if and when required.

NTICN STATISTICS

Month of March 2010*

Number of enquiries processed: 404
Total estimated value: \$7,230,830
Number of NT** companies nominated: 1142
Number of new companies registered: 38

*Figures only for 1-30 March 2010 inclusive
**Companies that are registered and operating within the Northern Territory

PROJECTS

SIHIP

An important milestone was reached in early February with the hand over of two new houses to residents in Wadeye. 105 houses will be built at Wadeye and work has commenced on the next 9. 85 new residences will be built in Alice Springs and the first round of construction started on February 22. Some of these houses will be located at Larapinta Valley, Hidden Valley, Little Sisters, Trucking Yards and Warlpiri town camps.

A key priority for the SIHIP program is to achieve sustainable employment and training for Indigenous people. The 20 percent target that was set for Indigenous employment has been exceeded with current Indigenous employment at 34 percent with over 100 Indigenous employees. Current Indigenous employment:

18/3/2010 - Agreement was reached between the SIHIP Joint Steering Committee and Earth Connect Alliance that Earth Connect's operations under SIHIP in the NT would cease.

Territory Alliance will take on remaining stage one work on Groote Eylandt and the remaining work in Gunbalanya, Belyuen and Acacia Larrakia. Advice from Alliances confirm that publicly stated targets for a minimum of 150 new houses and 1000 refurbishments to be complete by the end of 2010 are achievable.

For further details, go to the Department of Local Government and Housing's website www.housing.nt.gov.au

Vista Gold – Mt Todd

Vista Gold has begun a further \$5 million exploration drilling campaign at Batman and region. NTICN are working closely with Vista Gold management to identify any local opportunities.

Minemakers – Moving Closer to Production

Samples of product have been sent to several overseas customers for evaluation. The sample pit was completed in December 2009 with further resource stock piled for further samples. Minemakers are currently finalising their last approvals with the NT Government to mine which is expected to begin third quarter of 2010. NTICN is working closely with management to maximise NT industry involvement.

INPEX

Onshore "FEED" contractor JKC Joint Venture Group released over 50 work packages on Project Gateway being for both Tier-1 and Tier-2 capability. These package releases have given NTICN the

PROJECTS

opportunity to nominate both NT and Australian vendors with more than 400 companies being put forward after confirming proven capability. JKC will now use this information to assist in the Front End Engineering & Design "FEED" stage of the project. This Project is of significant scale and therefore to path to source capable vendors is very time consuming if we do not have the correct information in our system.

Crocodile Gold

Crocodile Gold continues to build resources in their Howley, Iron Blow and Toms Gully projects. The Howley Project is focused on a "Big Pit" mine concept. Many local contractors are engaged with Crocodile Gold.

Emmerson Resources

Emmerson Resources and joint partner Ivanhoe Australia are continuing exploration in the Tennant Creek area. During 2009 they diamond drilled some 8556 metres with very encouraging results from some 5 targets.

Excalibur Mining

Excalibur are continuing exploration in the historic Nobles Nob and Juno mining areas which are located some 13km south of Tennant Creek. Excalibur have lodged notice of intent with the NT Government.

Westgold Resources Ltd and Adelaide Resources Ltd

Both companies are exploring the Rover field in Tennant Creek with encouraging gold and copper mineralisation being reported. Westgold have requested local capable supplier information from the ICN.

Cameco Corporation

Cameco hold tenements south of Alice Springs and explored this area for Uranium during 2009. Cameco, a good supporter of local industry, are expected to continue further drilling exploration in the near future.

ENI Blacktip project

The Black Tip Gas Plant construction and commissioning phases are in the final stages. The plant is currently supplying all of Darwins power generation gas requirements. Monadelphous' construction division and Wood Group both still have a reasonable work force on site. Once the construction phase is complete the Wood Group will take on the roll of maintenance and services contractor.

With the plant becoming fully operational, Darwin service industries

PROJECTS

can look forward to being able to bid to supply services and goods for many years to come.

ERA Ranger

A recent visit to site and subsequent meeting with senior management have been well received. The Heap Leach expansion was discussed and timeframes to tender in addition to proposed start dates. An initial enquiry for the demolition of the decommissioned sulphuric acid plant has been received and completed.

Greater Sunrise

A decision on the Greater Sunrise field is expected this quarter with Woodside's Managing Director, confirming they are finalising points of disagreement.

Woodside were planning for a Floating Liquid Natural Gas (FLNG) development as well as a 542km pipeline to take the gas to the Darwin LNG plant, however resistance has come from East Timor who want the gas to be taken to an onshore facility in East Timor.
www.petroleumnews.net

ConocoPhillips Darwin LNG

ConocoPhillips have their impending shut down preparations in place. Major contractors and equipment have been confirmed, change out components have been sourced, manufactured and where required, transported to Darwin. Local companies have been strongly engaged with the local Monadelphous Service & Maintenance division being the lead contractor on the job. ConocoPhillips' two main engineering providers Clough-AMEC and Worley Parsons continue to engage local vendors wherever possible.

Building the Education Revolution DET Stimulus Projects

- To date the Education Revolution (BER) is well underway in the Northern Territory with the Primary Schools for the 21st Century (P21) scheme providing funding valued at \$223,140,000 to over 187 eligible primary schools. The National School Pride (NSP) program has also provided funding valued at \$20,225,000 to over 193 eligible primary and secondary, government and non-government schools

Housing Stimulus Projects - Designs are being finalised on the twenty-eight units to be constructed at Percy Court, Alice Springs. Over the next 2 months the Department Of Construction and Infrastructure anticipate to release several Housing Stimulus tenders across the Territory. Keep an eye on the Government website www.nt.gov.au/tenders for the tenders to be released, they will be open for a minimum period of 3 weeks.

Fyfe commenced a front end-engineering study to develop a high pressured natural gas spur line to power Yulara. It is proposed that the gas spur line will run from an off take point on the Amadeus Basin to Darwin Pipeline, to Kings Canyon and Yulara. *For further information go to www.gastoday.com.au*

www.petroleumnews.com.au, 25/3/2010

MAGELLAN Petroleum has been awarded an exploration lease in the Bonaparte Basin offshore Northern Territory. Magellan says the block is within the area where it is considering feasibility work in partnership with a large methanol producer. "Commercially, any gas that can be found in NT09-1 is complementary to the development plans of our neighbours at Evans Shoal and Caldita."

www.petroleumnews.com.au, 2/2/2010

THE development study for **Redbank Copper's** namesake copper project in the Northern Territory has been released and includes a planned increase in copper production. An increase in planned processing and production has lifted copper cathode output from 2100 tonnes per year to 2500tpa.

Project revenue is anticipated at \$539 million after total project capital costs of \$54.8 million.

Mining will initially be through conventional open pit.

A separate underground mine study for production to follow up the open pit will be undertaken next year.

2010 SSMD LAUNCH

2010 Service, Suppliers and Manufacturers Directory

When: Thursday 8th April, 5pm - 6 30pm

Where: Northern Transportables new premises - 46 Lilwall Road, East Arm



If you wish to attend please RSVP by COB Thursday 1 April via email: rtinkham@chambernt.com.au or phone: 8982 8140

March 2010



Company: Northern Transportables
Contact: Paul Bicknell
Location: 46 Lilwall Road, East Arm
Tel: (08) 8947 4070
Fax: (08) 8947 4080
Website: www.northerntransportables.com
Email: paul@northerntransportables.com

Northern Transportables recent securing of a \$1.65m construction project has seen the construction of three new class rooms, a resource centre with two multi-use studios, a multi-user deck space, library and staff resource area at Kalkarindji School as part of the Building the Education Revolution (BER) Stimulus package. Northern Transportables commenced the project in October 2009 and are currently 97% complete with just minor works to be finalised. Work is expected to be completed in April 2010.



Northern Transportables have been successfully supplying transportable's for over 8 years to local and interstate customers. Currently they have transportable buildings on hire in 3 states of Australia, including a large number for the Fortescue metal group in Port Hedland area WA.

Northern Transportables is currently finalizing their new purpose built fabrication facility at Lilwall Road East Arm. The new premises will see an increased capacity to produce purpose built demountables for clients and also house their fleet of road trains, bobcats and forklifts which are utilised for remote area works and transport.

With the new development, Northern Transportables is confident that the facilities will enable them to secure even more significant contracts into the future. Having recently completed \$3m worth of work at the Berrimah correctional facility including temporary offices, low security prison cells, medical offices and prisoner reception facility, their commitment to quality and safety a priority.

Northern Transportables works in all remote locations and are currently carrying out the supply of a 100man camp for New Future Alliance at Wadeye which includes bunkhouses, kitchen, ablutions and offices.

If your company has recently been involved in an exciting or innovative project, or if you simply have increased your company's capability in order to broaden your contracting opportunities, we'd like to know about it.

Send your Industry Capability Showcase story and photo/s to:
Charmaine Barrett, email: charmaine.barrett@nticn.com.au

Note: Company Showcase selection is at the discretion of the NTICN. Contributing company will be contacted and confirmed prior to publication.

INTERNAL NEWS

Welcome to our new staff



Please help welcome to the NTICN team our new Industry Advisor **Alan Bush** who started with the NTICN late February.

Alan has been a resident of Darwin since 1992 and brings a wealth of knowledge that stems from his involvement as an Engineer in the Defence and Mining industries.

Please also help welcome NTICN's new Administration Officer **Elena Tsangari** who started in early March.



Elena is a Darwin local and comes back to the NTICN after spending a year in Melbourne working in the car rental industry. Heading back to the Territory, Elena is keen to get more involved with assisting local industry and doing what she can to help promote local industry where we can.

INFORMATION FOR BUSINESSES...

Australian Institute of Occupational Hygienists (AIOH) is running a Basic Principles in Occupational Hygiene four day course in Darwin from the 14th - 17th June 2010. Those participating in the course will be able to:

- Describe the general basic approach to the recognition of occupational hygiene hazards including the role of occupational hygiene monitoring.
- Select the appropriate equipment to measure specific occupational hygiene hazards and devise a suitable sampling strategy

For further information or to register visit their *site* www.aioh.org.au or email admin@aioh.org.au

Registrations are now open for the 50th Annual **APPEA Conference** being held at the Brisbane Convention & Exhibition Centre from 16 - 19 May 2010.

With over \$200 billion of new oil and gas projects on the drawing boards in Australia including the world first coal seam gas projects in Queensland, APPEA 2010 is a must attend for businesses with an interest in the upstream oil and gas industry.

To register or for more information visit www.appeaconference.com.au

AAMC Scholarship Program is still up for grabs for eligible front-line and mid-level managers in the Northern Territory. You are encouraged to apply for the \$6000 grant for the Australian Applied Management Colloquium. For Further information or to apply visit www.appliedmanagement.com.au

The Northern Territory Government of Australia will be holding its **3rd Indonesian Mining Procurement Forum** in Darwin, 29 - 30 April 2010.

The forum will provide Indonesian mining companies with the opportunity to detail their procurement demands and to meet directly with Australian businesses specialising in mining supply and service. Register your interest in attending by:

Phone: +61 8 89469553

Email: majorprojects.info@nt.gov.au
www.dcm.nt.gov.au/mining_procurement

R&D Tax Concession

Does your accountant know about the R&D Tax Concession?

Are you developing innovative products, processes or services?

If so, you may be eligible for the Australian Government's R&D Tax Concession. The R&D Tax Concession supports Australian companies undertaking research and development.

The R&D tax concession is an ongoing scheme designed to increase the level of R&D being conducted by Australian companies.

It enables companies to deduct up to 125% of eligible expenditure incurred on R&D activities from assessable income when lodging their income tax returns.

For further information about this program, call Joachim Schoen at the Darwin office on 8941 6261 or visit www.ausindustry.com.au

Excellence in Oil & Gas is the gateway to lucrative investment, high-level networking and invaluable insight under one roof in the heart of Sydney. Now in its fifth year, the 2010 event will be bigger and better than ever.

The conference is being held at the Hilton Hotel in Sydney on April 19-20 with post conference workshops on April 21.

For a copy of the program, more information or to register go to www.resourcefulevents.com

ENTRIES are now open for **The Eureka Prize** for Outstanding Science in Support of Defence or National Security.

The winner will receive \$10,000 and entries close midnight AEST Friday 7 May 2010. For further information: www.australianmuseum.net.au

NOMINATIONS for the 2010 **Telstra Business Awards** are Now Open. Entries close on Friday 16 April 2010 so act fast. For more information visit www.telstrabusinessawards.com

Want the right connections for your business?

Remote Enterprise Centre - based in Alice Springs, it provides a range of services designed to link remote small and medium enterprises (SMEs) to new ideas, technologies and markets.

The Centre offers remote regions in the Northern Territory, Queensland, South Australia, New South Wales and Western Australia the core suite of Enterprise Connect services including:

- A Business Review conducted for free by one of our Business Advisers
- The Tailored Advisory Service provides funding to implement actions identified in the Business Review

In addition to the core services, the Centre will:

- Connect remote businesses to technical experts, scientific advice and the latest technology existing in other firms as well as research institutions
- Identify complementary businesses that could lead to new business opportunities
- Identify new markets and provide advice on legal and regulatory issues
- Compile a directory of remote enterprises, and feed information to the National Industry Capability Network.

For more information go to: www.enterpriseconnect.gov.au/

Construction Accreditation Limited (CAL)

Did you know...The Northern Territory government requires CAL Accreditation as a prequalification for most contractors and sub contractors seeking work above the value of \$50,000.

Other clients have followed the government's lead and are giving preference to accredited contractors and sub contractors. CAL Accreditation is therefore a strong marketing tool for businesses seeking work in the Territory.

Visit the CAL website today for information on how to apply for accreditation for your Company: www.accreditation.com.au

GENERAL

Resourcing the Future

The National Resources Sector Employment Taskforce released a discussion paper, *Resourcing the Future*, on 1 March 2010.

The discussion paper is designed to stimulate a national conversation about the resources sector's increasing demand for skilled labour, given the large number of major resources projects that are due to commence in the next five or more years.

The Taskforce is calling for submissions from interested parties, including resources companies, construction and engineering companies, education and training providers, unions, and recruitment organisations.

Submissions should be lodged by close of business 9 April 2010. To view the paper or for more information, go to www.deewr.gov.au

Want to know more about construction in the Borroloola region?

Come to the Borroloola Construction Forum – an open meeting to talk about planned construction projects for the region and how businesses can maximise opportunities this work creates.

Session 1: Project updates about SIHIP, sewerage upgrades, residential subdivision, McArthur River Mine activities, Shire projects and McArthur River Bridge works will be presented.

Session 2: This session will focus on how businesses can maximise opportunities. Organisations will share their experiences on how they increased their competitiveness.

Session 3: This session will focus on identifying potential investment and enterprise opportunities. Solutions to hurdles common to development projects in the Gulf Region will also be explored.

Date: 28 April 2010

Location: Shire Services Office,
Borroloola

For more information please contact Phil Anning on 0401 118 100 or Caryn Chalk on 89738102.

MAJOR PROJECTS LIST

COMMITTED				
Project	Proponent	Project type	Start	Value (A\$M)
Blacktip Gas Project	Eni	Gas	2007	500
Darwin LNG 2010 shut-down	ConocoPhillips	LNG	2010	300-400
Darwin Waterfront Re-development	NTG/ Darwin Cove Consortium	Hotels, Apartments, public spaces	2005	800
Brewer Estate Power Station and Transmission lines to Alice	Power Water Corporation	Power Station	2008	50
Pit expansion	ERA, Ranger	Uranium	2007	TBA
Weddell Power Station	Power Water	Power Station	2007	126.6
SIHIP	Territory Housing	New and upgraded remote housing	2008	672
RAAF Darwin	Dept of Defence	Base Redevelopment Stage 2	2008	49.8
Robertson Barracks	Dept of Defence	Redevel. & Hardened Network Army	2008	72
RAAF Tindal	Dept of Defence	Base Redevelopment Stage 5	2008	58.7
RAAF Tindal	Dept of Defence	AEWC System	2008	64.2
Wonarah Phosphate Mine	Minemakers	Phosphate	2009	107
PLANNED				
Ichthys	INPEX	LNG Plant, Darwin	2009	25B
Nolan's Bore	Arafura Resources	Rare Earths	2009	TBA
LEAP Accommodation	Dept of Defence	New accommodation at NT Defence locations	TBA	210
PROPOSED / POTENTIAL				
Darwin LNG Train 2	ConocoPhillips	LNG	TBA	TBA
Browns Deposit	HNC (Australia) Resources Pty Limited (HAR)	Copper	TBA	TBA
Sunrise Gas Project	Woodside	Natural Gas / LNG	TBA	TBA
Tassie Shoals	MEO	Methanol / LNG	TBA	TBA
Darwin Energy Project	Cogen	Condensate	TBA	10B
Petrel/Tern/Frigate FLNG Project	GDF Seuz/Santos	LNG	TBA	TBA
<i>Due to the nature of projects this information is subject to change. Please confirm currency with NTICN. Information sourced from: NTG Construction Snapshot; NTG Potential Mining Projects in the NT</i>				