

# NTICN February 2010 news

A monthly publication for NT Business and Industry

For more information on articles contained in this newsletter contact the NT Industry Capability Network:

## TOP STORY

In recent months you would have received email notifications of various Work Packages that have been released for the INPEX Ichthys LNG Project via Project Gateway, and you may have nominated as a Tier 1 or 2 supplier to these packages.

Your initial registration is the starting point for the NTICN to undertake an investigation of your proven capability in relation to the specifics of the Work Package. The NTICN cannot put forward a company that does not provide details of **proven** capability.

To assist the NTICN in this investigation it would be helpful if, after each registration against a Work Package, your company emailed the following brief and basic information to [info@nticn.com.au](mailto:info@nticn.com.au):-

- 1) Work Package Name and Number concerned
- 2) Details of relevant history related to the package nominated for. This information only needs to be brief and should include:-
  - a) Client/Project and year
  - b) Type of item including dimensions, weight, specifications etc
  - c) Approximate Value

This information, whilst additional to your current ICN Profile, is **vital** in assisting us to put forward a **strong capability profile** on your behalf and will improve efficiencies in time spent sourcing information relevant to the particular work package. Note that this information is **only required for Work Packages that have been released after 1 February 2010**.

Do not send NTICN information relating to packages prior to this date.

**The NTICN cannot put forward a company that does not provide details of proven capability.**

## WELCOME

Representatives from the NTICN are currently working on a wide range of projects throughout the Northern Territory.

One of our roles is to encourage personnel involved in current and potential projects to utilise Northern Territory Capability.

As most of our current projects require a diverse range of products and services, we pride ourselves on having a complete, detailed capability register and the ability to offer a first class service to project managers.

As we travel about the Northern Territory it may appear to some that we are repeating ourselves when we talk to industry about the importance of keeping your profile up to date. It is critical so you do not miss out on upcoming opportunities.

With 3500 Territory Businesses already listed and on the increase, it is a huge task for us to contact everyone to make sure your profile is kept current and correct.

It has been proven from our records that NT businesses that are active in keeping their products, services and capabilities up to date are often winners because we are easily able to identify them when we have a request.

NTICN processes a vast variety of enquiries ranging in price from \$10 to \$100 Million. It does not matter if you are a sole trader or employ 100 people, someone needs you and your services otherwise you wouldn't be in business. This is why we continue to emphasize the need for detail.

Our consultants are available to call on your business or talk to you to assist in ensuring you are providing the right details you should have in our register.

Help us Help You.

## CONTACT US

**Main Tel** +61 8 8922 9422  
**National Tel** 1300 961 139  
**Facsimile** +61 8 8922 9430  
**Main Email**

[info-nt@nticn.com.au](mailto:info-nt@nticn.com.au)

### Websites

[www.nticn.com.au](http://www.nticn.com.au)  
[www.projectgateway.com.au](http://www.projectgateway.com.au)

## PROJECT GATEWAY

The ICN development team have invested a lot of time designing a new system that is easy to use, intuitive and most importantly, functional.

The new Gateway and Toolbox would not have been possible without the feedback and suggestions received from each of the ICN offices, which they in turn may have received from their local companies. In particular, the IT ICN working group has been an integral part of its development.

The primary focus has been on delivering a system that would meet ICN core requirements but recognise that there's always room to expand.

Once we launch the new system and Gateway mid 2010, the IT team will then focus on refining the system and adding extra features if and when required.

All ICN Consultants will have access to a communication feature to assist in refining the system so if you have any comments over the next few months, please send them through to Charmaine at [charmaine.barrett@nticn.com.au](mailto:charmaine.barrett@nticn.com.au).

## NTICN STATISTICS

### Month of February 2010\*

Number of enquiries processed: 302  
Total estimated value: \$66,111,413  
Number of NT\*\* companies nominated: 818  
Number of new companies registered: 36

\*Figures only for 1 - 26 February 2010 inclusive  
\*\*Companies that are registered and operating within the Northern Territory

## PROJECTS

### SIHIP

NTICN's Regional Consultant, Garry Ross has been working with the 3 Alliance partners across the Northern Territory. The Alliances have had regular contact with NTICN to identify a cross section of all building trades.

Work is now underway in 16 communities employing over 100 local Indigenous people.

There are now more than 50 new houses complete or underway and over 150 refurbishments are now complete or underway.

NTICN will continue to work with the Alliance and identify opportunities for NT businesses, it is in your interest to make sure your information is up to date to allow us to identify your business.

### ConocoPhillips Darwin LNG

ConocoPhillips have been working at a cracking pace getting materials, equipment and contractors in place for this year's shut down of their onshore and offshore facilities. There also has been substantial work at the plant in preparation for the shutdown.

Local companies have been strongly engaged, we have been seeing some new companies also getting the opportunity to supply their services.

ConocoPhillips continues to seek local contractors through their main service providers Clough-AMEC and Worley Parsons, and it's great to see local industry expanding their capability and rising to the challenge.

### ENI Blacktip project

The Black Tip plant at Wadeye is producing gas but currently not at full capacity.

The commissioning is continuing as is the installation of the remaining modules and equipment. This is a time-consuming task because the plant is in operational mode and our wet season plays some part as well.

RANms/WOOD has won the Global Maintenance & Service contract and the NTICN is happy to report that a good number of local contractors are on site.

### INPEX

The INPEX "FEED" contractor JKC Joint Venture Group has released 50 plus work packages on the Project Gateway web page since Christmas.

## PROJECTS

This first lot of work packages are up and available for local and Australian companies to view the required Scope Of Works (SOW). They can then nominate their interest and capability as either a Tier-1 or Tier-2 supplier.

**Tier-1** definition is where the company nominating can manage the complete SOW as stated.

**Tier-2** definition is where the company nominating can contribute products and/or services to the Package.

The NTICN with the assistance of the Industry Capability Network of Australia are very busy identifying, confirming and nominating capable companies to JKC.

The NTICN have been instructed to only nominate Australian companies with proven capability in relation to the SOW.

If you are nominating against a Work Package be prepared to supply the NTICN with a Project Reference List in relation to the Package SOW and please keep it brief, facts only.

The total current sum of Work packages released for Australian Industry to nominate for is to the value of \$2.1 Billion.

### Minemakers

Minemakers were pleased to announce that a Mineral Lease, numbered ML27244, has been granted for Wonarah. It is some 108 sq km in extent and its duration is 25 years.

The first bulk samples of Wonarah direct shipping ore have left Darwin for India and New Zealand for fertiliser production trials.

Minemakers are expected to go to tender in the near future and this is a timely reminder to make sure you have registered for the project on Project Gateway and your supplier card is up to date with relevant information.

NTICN visited site in January and inspected the Bulk Sample Pit with Mine Manager Paul Richardson.

### OM Holdings - Bootu Creek

The plant upgrade and expansion is now operational.

NTICN's Mining Consultant, Mike Franks made a visit to site early January to meet with procurement personnel.

## PROJECTS

### Code Compliance

NTICN have had a request to update our Capability Register for businesses involved in Building Trades to indicate if they are Code Compliant.

The National Code of Practice applies to all Construction Projects funded by the Australian Government ie SIHIP

Head contractors, subcontractors and material suppliers on these projects need to establish high standards of workplace relations behavior including greater flexibility and productivity in their operations

This is a reasonably simple process that involves 6 steps online. You can register by going to [www.deewr.gov.au/building](http://www.deewr.gov.au/building). We would then ask you to advise NTICN, Garry Ross of your registration details ASAP

The Code and Guidelines covers the responsibilities of Australian Government agencies as clients, project managers, contractors, subcontractors, consultants, related entities, industrial associations and employers.

### NT induction for construction work and the NT white card arrangements.

The White Card OH&S Induction Card training became a compulsory requirement for people in the construction industry as from 31<sup>st</sup> October 2009. New employees have 10 weeks to complete the course and existing workers have until 1 September 2010.

The Code includes arrangements for workers in the construction industry to complete the approved unit of competency CPCCOHS1001A 'Work safely in the construction industry'.

Following the successful completion of the approved training, the applicant is eligible to apply to the RTO for a nationally recognised white card. The white card will be tangible evidence that the person has completed the approved training in accordance with the Code.

The induction for construction training can only be delivered by a Registered Training Organisation (RTO) that has the national training unit "Work Safely in the Construction Industry"(CPCCOHS1001A) within their scope. Only RTOs listed on the NT WorkSafe website can issue an NT white card, visit: [www.worksafe.nt.gov.au](http://www.worksafe.nt.gov.au)

## Recruiting NOW—Mature aged Indigenous adults (18-65+)

Batchelor Institute has consolidated its courses on offer for 2010 in line with the areas of high demand in many Aboriginal communities and organisations.

At present, vacancies exist in VET and Higher Education courses such as;

- Business Administration
- Environmental Health
- Early childhood education
- Primary Education
- Art & Craft
- General Construction to name a few areas of interest

If you, as an individual or as a company looking at training staff, would like to discuss what courses are available, please contact Mr Patrick Anderson on 08 8946 3813 or by email [patrick.anderson@batchelor.edu.au](mailto:patrick.anderson@batchelor.edu.au)

## Commercialisation Australia Now open for applications!

**Commercialisation Australia** is an Australian Government Initiative that assists researchers, entrepreneurs and innovative companies to convert ideas into successful commercial ventures.

It achieves this through offering a range of tailored assistance measures and guiding successful applicants through the commercialisation process.

Commercialisation Australia offers:

**Skills and Knowledge** support to help build the skills, knowledge and connections required to commercialise new ideas. This includes:

- Up to \$50,000 to pay for **specialist advice and services**
- Up to \$200,000 over two years to assist with the recruitment of **experienced executives**
- **Proof of Concept grants** of \$50,000 to \$250,000 to test the commercial viability of a product, process or service
- **Early Stage Commercialisation repayable grants** of \$250,000 to \$2 million to undertake activities that develop a new product, process or service to the stage where it can be taken to market.

Applications for Commercialisation Australia assistance are now being accepted. More information on the program can be found at [www.commercialisationaustralia.gov.au](http://www.commercialisationaustralia.gov.au), or by calling the **Hotline** on **13 22 56**.

For further information about this program, call our Darwin office on **8941 6261 or 8941 9250**.

## February Showcase

**Company:** NG photographics  
**Contact:** Nicholas Gouldhurst  
**Location:** Darwin, NT  
**Tel:** 08 8985 4212  
**Mobile:** 0405 195 140  
**Email:** [info@ngphotographics.com](mailto:info@ngphotographics.com)  
**Web:** [www.ngphotographics.com](http://www.ngphotographics.com)



NG photographics relocated to Darwin in mid 2009 and since has been supplying local and state organisations with professional photographic images and services.

With the business growing rapidly NG photographics has invested considerably in portable studio equipment to satisfy the growing demand for high quality portraits shot on location. Photographer Nicholas Gouldhurst states, "Having a fully mobile photographic system has enabled NG photographics to provide a wider range of services and to travel easily to remote locations."

Having been a photographic business for 20 years, working both nationally and internationally, NG photographics has two decades of experience to draw upon which guarantees the highest quality images even under the most extreme conditions. Being a specialist in post-production software (Photoshop & Indesign), photographs are delivered medium ready and will save the client time and money when commissioning or producing the final product.

NG photographics is set to become one of the leading photographic services in Top End Australia. This is based upon a rapidly growing portfolio and the ability to work closely with clients and their brief, and the ability to deliver the highest quality images on time every time.

**If your company has recently been involved in an exciting or innovative project, or if you simply have increased your company's capability in order to broaden your contracting opportunities, we'd like to know about it.**

**Send your *Industry Capability Showcase* story and photo/s to:**

**Charmaine Barrett**, email: [charmaine.barrett@nticn.com.au](mailto:charmaine.barrett@nticn.com.au)

Note: Company Showcase selection is at the discretion of the NTICN. Contributing company will be contacted and confirmed prior to publication.

## TOLL PRIORITY

Toll Priority has confirmed it will maintain its Gove air freighter service. The company initiated the independent service last November to ensure a reliable freight connection for customers in the region.

Now with a dedicated regional freight service, the Toll Priority network provides overnight connectivity to major cities throughout Australia.

John Schier, Toll Priority sales executive, says the service provides a significant advantage for businesses in Gove.

Toll Priority are qualified to carry any Dangerous Goods consignment by air with the exception of Class 1 explosives.

In Nhulunbuy, Toll Priority is represented by Tracey Naughton, contactable on 0417 899 016.

## THIS MONTHS TOP 5

1. LNG Onshore Project listed 54 work packages on Project Gateway
2. 178 new project registrations were received on various projects
3. 40 supply opportunities are still open for Tier 2 registrations.
4. 1 new full package supply opportunities currently open for onshore
5. 5 full package supply opportunities currently open for offshore

**INDUSTRY CAPABILITY NETWORK**  
 Creating opportunity for Industry

**PROJECT GATEWAY**

**Go to: [www.projectgateway.com.au](http://www.projectgateway.com.au)**  
 To register your interest for  
**NATIONAL PROJECTS**

## WTIA NT

**22-26 March (Darwin) - WTIA Certified Welding Inspector and IIW International Welding Inspector Basic level (IWI B)**

Calling all those people who wish to have a nationally and internationally recognised career in Welding Inspection.

For further information and an enrolment form please contact: WTIA OzWeld School of Welding Technology Tel: 02 9748 4443, Fax: 02 9748 2858 or Email: [events@wtia.com.au](mailto:events@wtia.com.au)

## AOG—Australasian Oil & Gas Exhibition & Conference

**24-26 March 2010 - Perth Convention Exhibition Centre**

AOG is Australia's largest Oil and Gas Exhibition and Conference. Exhibitors will cover the entire spectrum of the industry from exploration and production technology to gas processing, pipelines, offshore services, engineering, design and construction. To book, go to [www.aogexpo.com.au](http://www.aogexpo.com.au)

## Mining Services Expo Alice Springs 2010

**23-24 March 2010—Alice Springs Convention Centre**

The combined event has hosted some 200 geologists representing 50 exploration companies from Australia wide. Several major exploration companies working in the Tennant Creek region have signed up and will be looking at business options from local suppliers.

Please contact Mike Steller on 08 8951 8502 for more information

## Upcoming manufacturing industry events

Upcoming exhibitions, conferences, seminars, workshops and major events in the manufacturing calendar from Australia for 2010.

## APRIL 2010

**12 - 14:** Air Conditioning, Refrigeration and Building Services (ARBS) Exhibition will be held at the Sydney Exhibition and Convention Centre at Darling Harbour. For more information, contact Sue Falcke on 03 8623 3000 or visit [www.arbs.com.au](http://www.arbs.com.au)

**20 - 22:** Safety in Action & Melbourne Materials Handling will be held at Melbourne Exhibition Centre, Southbank. For more information contact Australian Exhibitions & Conferences at [safety@aec.net.au](mailto:safety@aec.net.au) or visit [www.safetyinaction.net.au](http://www.safetyinaction.net.au)

## COMMITTED

Project	Proponent	Project type	Start	Value (AUSM)
Blacktip Gas Project	Eni	Gas	2007	500
Darwin Waterfront Redevelopment	NTG/ Darwin Cove Consortium	Hotels, Apartments, public spaces	2005	800
Brewer Estate Power Station and Transmission lines to Alice	Power Water Corporation	Power Station	2008	50
Helium Plant	BOC	Helium Plant	2008	38
Pit expansion	ERA, Ranger	Uranium	2007	TBA
Weddell Power Station	Power Water	Power Station	2007	126.6
SIHIP	Territory Housing	New and upgraded remote housing	2008	672
RAAF Darwin	Dept of Defence	Base Redevelopment Stage 2	2008	49.8
Robertson Barracks	Dept of Defence	Redevel. & Hardened Network Army	2008	72
RAAF Tindal	Dept of Defence	Base Redevelopment Stage 5	2008	58.7
RAAF Tindal	Dept of Defence	AEWC System	2008	64.2
Wonarah Phosphate Mine	Minemakers	Phosphate	2009	107

## PLANNED

Ichthys	INPEX	LNG Plant, Darwin	2009	25B
Nolan's Bore	Arafura Resources	Rare Earths	2009	TBA
LEAP Accommodation	Dept of Defence	New accommodation at NT Defence locations	TBA	210

## PROPOSED / POTENTIAL

Darwin LNG Train 2	ConocoPhillips	LNG	TBA	TBA
Browns Deposit	HNC (Australia) Resources Pty Limited (HAR)	Copper	TBA	TBA
Sunrise Gas Project	Woodside	Natural Gas / LNG	TBA	TBA
Tassie Shoals	MEO	Methanol / LNG	TBA	TBA
Darwin Energy Project	Cogen	Condensate	TBA	10B
Petrel/Tern/Frigate FLNG Project	GDF Seuz/Santos	LNG	TBA	TBA

*Due to the nature of projects this information is subject to change. Please confirm currency with NTICN. Information sourced from: NTG Construction Snapshot; NTG Potential Mining Projects in the NT*

## MBA training courses

MBANT formulates and coordinates training courses based on industry demand. Current courses include;

- 2010 [Construction Industry Induction Course - "White Card"](#)
- 2010 [Managers & Supervisors OHS Awareness Course](#)
- 2010 [Testing & Tagging Course](#)
- 2010 Certificate III in Building
- 2010 Certificate IV in Building

**For further information**, please contact MBANT on (08) 8922 9666.

## ANNOUNCEMENT

Vincent Aviation is proud to announce the impending arrival of the new 36-seat Bombardier Dash 8 to their Darwin Base this weekend.

The Dash 8 will primarily be used to increase the seat capacity to and from Groote Eylandt on their RPT services during peak times. This aircraft will also be available for private charter and contract flights.

To enquire about chartering this aircraft please contact their team on (08) 89804090.